

**JD of Sales Management Trainee (Mandarin Speaker)  
with 3-Month Training in China**

**Position:** Sales Management Trainee (Mandarin Speaker)

**Training Location:** Shenzhen and Zhongshan City of China

**Indonesian Offices:**

(1) Semarang Office: Ruko Kedaton Square No.17, BSB City, Mijen, Semarang, Jawa Tengah 50212;

(2) Cikarang Office: JL.Sungkai Timur Blok F26 No. 19Q Delta Silicone3, Lippo Cikarang, Cicau, Cikarang Pusat, Bekasi 17530.

**Target Applicants:** Indonesian students currently studying in China, graduating in 2025 or 2026

**Training Duration:** 3-month training in China

**Employment After Training:** Formal labor contract with PT LKI MACHINERY INDONESIA, with local BPJS and tax compliance

**About Us:**

LK Group (<http://www.lk.world>. ) was founded in 1979, focusing on three major industries: die-casting machines, injection molding machines and CNC machining centers. It was listed on the Hong Kong Stock Exchange in 2006 (stock code: 00558 HK). As a leading enterprise dedicated to global technological innovation and application, with a business scope spanning across Asia and multiple international markets, LK is committed to fostering young talents with potential and passion worldwide to jointly shape the future of the industry. We value cross-cultural talent and provide structured training to help fresh graduates grow into professional sales leaders for the Indonesia region.

**Job Responsibilities:**

**Phase 1: Training in China (3 months)**

1. Learn core machinery products (specifications, applications, competitive advantages);
2. Understand sales processes: quoting, contracting, customs clearance, after-sales support;
3. Shadow senior sales managers during client visits and trade fairs;
4. Assist in creating bilingual (Chinese-Indonesian) product materials and technical FAQs.

**Phase 2: Work in Indonesia (after training)**

1. Act as sales representative for PT LKI MACHINERY INDONESIA;
2. Develop and maintain local distributors, project contractors, and end customers;

3. Serve as communication bridge between Indonesian clients and Chinese technical/sales teams;
4. Conduct market research and support local sales strategy execution.

**Job Requirements:**

1. Bachelor's degree or above, and 2025 or 2026 graduates in Mechanical Engineering, Automation, Mechatronics, International Trade or related majors are preferred;
2. Basic understanding or strong interest in machinery products, willing to work long-term in Indonesia after training;
3. Strong problem-solving skills and the ability to communicate effectively with customers of various backgrounds;
4. Willing to take challenges, with good logical thinking, teamwork spirit and cross-cultural adaptability;
5. With valid driver's license (Indonesian or international) is preferred, willingness to travel all areas covered within the scope of this role;
6. Fluent in Chinese (HSK 5 or above, able to understand technical documents).

**What We Offer:**

1. Comprehensive training and career development path planning.
2. Free accommodation arrangements and living subsidies during your training in China
3. A broad international perspective and career development platform, with opportunities to work with top talents in the industry.

**How to Apply:**

Please Send your Chinese + Indonesian resume to: [Tina.li@lk.world]

Email subject: Sales Management Trainee (Mandarin Speaker) – Name – University – Major